MY WEEK INCLUDES: 4 HOUR IPA (Income Producing Activities) = 4 Hours/Day (5 Days/Week) My WEEKLY PLAN/ IPA SHEET SCHEDULE 30 MINUTES TO HOUR TIME SLOTS THAT WORK FOR YOU & FILL IN WHAT YOU COLOR IN YOUR WEEKLY PLAN ARE WILLING TO DO FOR YOUR BUSINESS & CAN COMMIT TO FOR THE WEEK: WEEK OF: SHEET WITH THE COORDINATING BOOKING COACHING CUST. SERV SHARING THE OPPORTUNITY COLORS TO PLAN YOUR WEEK! Blue: Quiet/Faith/exercise time SUNDAY MONDAY WEDNESDAY SATURDAY TUESDAY THURSDAY FRIDAY YELLOW: FAMILY TIME RED: DATE NIGHT 5:00AM **GREY: OTHER JOB** 6:00AM GREEN: BOOKING APPTS CALLS GREEN: FACIAL(S)/ PARTY/ SHOWS 7:00AM GREEN: COACHING 8:00am (HOSTESS/GUESTS/UPCOMING APPTS.) GREEN: CUSTOMER SERVICE 9:00_{AM} Calls/Sales/Reorders GREEN: SHARING APPOINTMENTS 10:00AM (BOOKING & SHARING TIME) PINK: SUCCESS MEETING 11:00AM (LOCAL MEETING OR VIA OOVOO) 12:00рм **WEEKLY SALES:** SALES GOAL: \$ 1:00_{PM} TOTAL SALES: \$ 2:00PM MY STAR: 3:00PM ORDERS PLACED THIS WEEK: 4:00PM \$ WHOLESALE ORDER DATE PLACED: 5:00PM \$ WHOLESALE ORDER DATE PLACED: _____ 6:00PM STAR TOTAL TO DATE: \$ 7:00PM **TEAM BUILDING:** 8:00рм SHARING APPTS. HELD: BOOKINGS BOOKINGS Bookings BOOKINGS Bookings BOOKINGS Bookings NEW TEAM MEMBERS: Your

COACHED APPTS.

SHARING APPTS.

\$

SALES (NEW & REORDER)

RESULTS

FNTFR

NUMBERS

COACHED APPTS.

SHARING APPTS.

\$

SALES (NEW & REORDER)

COACHED APPTS.

\$

SHARING APPTS.

SALES (NEW & REORDER)

COACHED APPTS.

SALES (NEW & REORDER)

SHARING APPTS.

\$

COACHED APPTS.

SHARING APPTS.

\$

SALES (NEW & REORDER)

COACHED APPTS.

SHARING APPTS.

\$

SALES (NEW & REORDER)

COACHED APPTS.

SHARING APPTS.

\$

SALES (NEW & REORDER)

BOOKINGS SCHEDULED FOR

NEXT WEEK: