

### **Beauty Sleep Sunday or Happy Skin Hour:**

Hey love, I hope you're having a great day! I am working on a HUGE goal to bless 30 women with some pampering this month & I would LOVE for you to be one of my 30! Are you free Sunday night at 8:00 pm by chance to join me for a facial from the comfort of your own home? If you are fill out this form ASAP and I'll send you some samples of our most powerful anti-aging skin care line!

Hey gorgeous! I hope you're staying healthy, safe & sane! I'm trying to spread as much positivity as possible right now so I'd love to offer you the opportunity to get a FREE facial from the comfort of your own home via a virtual beauty experience! We'll be doing bedtime pampering facials & getting your face prepped for bed It's Sunday night at 8:00pm. Want me to mail you some samples so you can join in? I promise your face will thank you!

### **Glamour Scrips:**

Hey gorgeous! I am TOO EXCITED because my MK team is having a virtual makeover party next week where I will send you a goodie bag complete with samples to do a fun and fast makeup look! 🥰 do you want me to mail you a sample swag bag so you can join us?!

Hey gorgeous! Have you ever wanted to learn step-by-step makeup application techniques? Well I am TOO EXCITED because my MK team is having a virtual makeup party next Saturday where I will send you a goodie bag complete with samples to do a full face of MK makeup & you will learn how to use it all! PLUS we'll be doing FREE product giveaways throughout the virtual party too! Do you want me to mail you a sample swag bag so you can join us?! It's limited samples so please let me know by Friday! Thanks!

### **Fragrance Party:**

Hey pretty lady!! We are doing a fun perfume party and mailing complementary "smell good bag 🥰💕" for this virtual event!! Lots of give aways and fun! Some great gift ideas for Valentines Day coming!! I have 12 available— please let me know if you are wanting one ASAP!

### **Spa Day Party:**

Hey Pretty Lady! Next Wednesday night at 8:00 pm on Facebook live we are holding a Satin Body Spa Day!!! My director will mail you a fun swag bag of samples!!! You will love our body care plus Satin Lips and Satin Hand- it's super fun!! I'm allowed to mail 10 bags per session---interested? I need to know by Friday at noon! You will love the pampering and also the fun prizes she gives away!

### Hydrasession:

Hey love, I hope you're having a great day! I am working on a HUGE goal to bless 30 women with some pampering this month & I would LOVE for you to be one of my 30! Are you free Thursday night at 8:30pm by chance to join me for a spa facial from the comfort of your own home?

Mary Kay has recently released our concept of a Hydrasession... these facials can be done at a spa and can cost \$250+ a session BUT I am sending out samples of this complete hydrasession for FREE!!! I only have 5 spots available so let me know if you'd like to join us?! If so, just text me your address & I'll send out your samples ASAP!

### 🎉 Birthday script 🎉

Hi Alaina! How are you? 😊 A little birdy (haha Facebook 🐦) told me it was your birthday month!!! YAYY!!! So I entered all my facebook friends with March b-days into a drawing & guess what?!!! 🎉🎉

When they answer 📩

Girl I got so excited when I drew your name 😄 Woohoo!! You won a \$15 birthday shopping spree & virtual beauty session with friends!! 😊

### **Congrats!**

What's your experience lately with Mary Kay?

\*to find all of your Facebook friends birthdays type in "birthdays" in the search engine and it will show you all of today's birthdays and then you can click on "recent birthdays" and see the whole month!

### **Here is a script that you can use to get your 10 appointments booked-**

Hey love, I hope you're having a great day! I am working on a HUGE goal to bless 30 women with some pampering this month & I would LOVE for you to be one of my 30! I'll send a complimentary goodie bag full of samples for you to try in the comfort of your own home! I hold my appointments on Sundays, Tuesdays, Thursdays, and Saturdays. Which day of the week is better for you?

-She says Sunday or Saturday-

Great! We'll be doing (bedtime/wake up & glow) pampering facials & getting your face prepped for (bed/the day ahead). It's (Sunday night at 8:30pm/ Saturday morning at 9:30 am). What address should I send your goodie bag too?

-She says Thursday-

Great! Mary Kay has recently released our concept of a Hydrasession... these facials can be done at a spa and can cost \$250+ a session BUT I am sending out samples of this complete hydrasession for FREE!!! What address should I send your samples too?

-She says Tuesday-

Great! We'll be holding a (insert party) on Tuesday the (insert date) at 8:30pm. What address should I send your smell good sample bag too?

**Make sure to customize these scripts for best results! ❤️**